

Project/Tender Name: The Procurement of Consulting Services (Firms)
Tender No. (7/M/WORKS/2025)

Tender Clarification	
SL.No	Bidder CLARIFICATION / QUESTION
1	Kindly advise whether there are any model contracts as preferred by MEMR for gas transactions which may be provided as a base templates to be built upon.
2	With reference to the City Gas Distribution Network section, there are references to bidders already shortlisted. Is there a bidding package (RFP and draft contract) already floated (in response to which, bids have already been filed)? If so, are we expected to review and update this draft contract (and other project agreements)? Kindly clarify.
3	Regarding the timeframe for completion of the overall assignment (stated to be 6 months currently), kindly increase the same to a minimum of 18 months in order to reflect the time demands of the scope of work requested.
4	What are the proposed payment terms for this assignment (e.g., milestone-based, monthly, lump sum upon completion)?

ANSWER by MEMR

If your question refers to the consulting services agreement, please note that a draft template of the consultancy contract used by the Ministry of Energy and Mineral Resources (MEMR) will be shared with the selected bidder during the contract negotiation phase.

With regard to the City Gas Distribution Network project, please note that an investment opportunity announcement was previously published, and two expressions of interest were received from interested companies. However, no Request for Proposal (RFP) or draft contracts have been issued in relation to this project.

The Scope of Work and the timeline have been revised and updated. The amended document is now available on the Ministry's website (<https://www.memr.gov.jo/En/Modules/Tenders>) for your reference.

The proposed payment terms for this assignment will be milestone-based, and will be linked to the successful submission and acceptance of key deliverables.

for Emar

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5	Is the six-month duration fixed? Are the three modules to be executed sequentially or concurrently?	The Scope of Work and the timeline have been revised and updated. The amended document is now available on the Ministry's website for your reference.
6	Are deliverables expected in English, Arabic, or both? Are translations the consultant's responsibility?	We confirm that all deliverables are expected to be submitted in English
7	Is there any pre-existing relevant technical and economic data that will be shared with the consultant upon award?	We confirm that upon award of the contract, the Ministry will provide the selected consultant with all relevant pre-existing technical and economic data available to facilitate the execution of the assignment.
8	<p>" Under Module (1) Gas market assessment, the scope asks for "Development of financial and bankability models"</p> <p>o What part of the value chain this model is referring to?</p> <p>o It says models – how many models are anticipated?</p> <p>o Bankable models needs to be project specific – has there been a view on the structure of the projects?"</p>	<p>Scope of the Financial Model:</p> <p>The consultant shall conduct a comprehensive economic evaluation of the natural gas value chain in Jordan, focusing on cost structures and pricing mechanisms to support efficient market development and investment planning.. The aim is to provide a holistic understanding of financial dynamics and investment requirements across the sector.</p> <p>Number of Models Anticipated:</p> <p>The reference to "models" reflects the need for flexibility and scenario-based analysis rather than a fixed number of distinct models. Consultants are expected to develop a dynamic, modular financial model that can simulate various configurations and project types across the gas value chain. This may include sensitivity and scenario analysis covering multiple potential developments.</p> <p>Project-Specific Structure and Bankability:</p> <p>At this stage, there is no pre-defined structure for specific projects. The consultant is expected to use reasonable assumptions to assess the bankability of potential investment opportunities in key segments of the value chain (e.g., infrastructure, distribution, industrial supply), and to identify what financial instruments or policy support mechanisms may be needed to attract private and institutional capital.</p>

Mr. Enad

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9	Under Module (1) Gas market assessment, the scope asks for investor and lender engagement tools? o Does this cover the entire value chain or specifically for selected parts of the value chain? o How many separate projects / investment opportunities are envisaged	These tools are intended to cover the entire natural gas value chain in Jordan. The goal is to provide a comprehensive framework that supports engagement with investors and lenders across all relevant segments
10	Module (2), confirm that there is only ONE investment project being considered for the end-to-end pipeline o In this model, there is also a scope for financial model. Can you clarify the scope for this financial model, vs the ones in Module (1) "Module 1 (Gas market assessment): o Kindly share the intended purpose of developing the investor and lender engagement tools "	Regarding Module (2), the investment project under consideration is indeed one project: the Natural Gas Pipeline from Al-Risha Gas Field to the Arab Gas Pipeline. The scope of the financial model for this project is distinct from the financial models under Module (1), which cover a broader scope — namely, the comprehensive economic evaluation of the entire natural gas value chain in Jordan. Provide clear and transparent information on the financial viability and risks of investment opportunities within the natural gas value chain.
11	Module 2 (NG pipeline from Al-Risha gas field to the Arab Gas pipeline): o The scope refers to a technical and economic feasibility study currently being underway – Kindly confirm if the Consultant will have access to this study for the proposed engagement	Strengthen the investment climate and support the mobilization of capital for the sector's development. The selected consultant for this assignment will be provided access to the study reports and relevant data to support their work
12	Module 2 (NG pipeline from Al-Risha gas field to the Arab Gas pipeline): o The scope refers to a technical and economic feasibility study currently being underway – Kindly confirm if the Consultant will have access to this study for the proposed engagement	
13	For both Module 2 and Module 3, can we assume that MEMR has engaged its own independent technical advisor to provide capital requirements, technical documents related to procurement, and the technical evaluation? Please confirm if this understanding is correct.	We would like to confirm that the Ministry of Energy and Mineral Resources (MEMR) has not engaged any independent technical advisor to provide capital requirements, technical procurement documents, or technical evaluation related to Modules 2 and 3.
14	For Module 2, as part of the PQ/RFP documents, for the technical-related matters, are the advisors expected to provide technical input, or will they rely on studies/independent technical advisors appointed by MEMR?	The selected consultant is expected to review any available background studies and build upon them, in order to carry out the scope of work outlined in the RFP documents

for Eman

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15	Regarding the selection of the best investor/developer, the RFP mentions that two applicants have submitted their proposals to MEMR. Are we expected to choose from those two? Or are the advisors expected to go to market?	We would like to inform you that the selection will be made from among the two companies that submitted their interest to the Ministry of Energy and Natural Resources.

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16	Can the bidder propose to cover the scope of work over a longer period of time than the six months indicated?	The Scope of Work and the timeline have been revised and updated. The amended document is now available on the Ministry's website for your reference.
17	Alternatively, can the bidder propose what parts of the scope may be possible within a six month timescale, and what would remain to be completed after this period?	
18	If so, would MEMR have a prioritisation for which of the Tasks should be completed if the budget/time constraints do not allow for all items to be covered?	

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19	We would like to request an additional extension for the submission deadline, as this will allow us to prepare a more comprehensive proposal in accordance with client requirements.	the deadline for submission has already been extended. Proposals must now be submitted no later than 1:00 PM on August 14, 2025.
20	Would it be possible to provide a bid bond from a reputable financial institution as a local bank guarantee takes time which is very limited prior to proposal submission? For the performance guarantee, will a reputable international financial institution's guarantee be accepted as opposed to a performance guarantee provided by a local bank as this is a time-consuming process?	Bid entry bond and performance bond must be issued by a local bank according to the attached forms.
21	We would appreciate your guidance on where to find the clarifications that have been issued in relation to this tender?	The tender document is published on the Ministry's website and any appendices are published within the same icon.
22	On page 24 is states "Joint ventures are encouraged where partners bring complementary strengths; however, one Lead Consultant must assume full contractual responsibility for all deliverables" however on page 30 it states, "In case of a joint venture, all partners shall be jointly and severally liable and shall indicate who will act as the leader of the joint venture". Could you kindly confirm that in the case of a consortium which statement will be applicable?	We confirm that the applicable provision in the case of a consortium (joint venture) is the one stated under Section 11.1 on page 30 of the RFP documents

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Tender Clarification

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23	<p>On page 4 it states that "Bidders are required to submit their proposals in both hardcopy and softcopy formats" however on page 25 it states that only electronically submitted responses are required, could you please confirm that a hard copy will be not required?</p> <p>On page 25 it states that "Submissions will require OTP-based access restrictions, with specific details and access dates to be provided at a later stage", could you kindly confirm how this process will work and by when we can expect the OTP with access to the location where the proposals need to be submitted?</p>	<p>Submission Format: As stated on page 4 of the RFP, bidders are required to submit their proposals in both hardcopy and softcopy formats. This requirement remains applicable and binding.</p> <p>OTP-Based Access: The statement on page 25 regarding "OTP-based access restrictions" is not applicable to this tender. Proposals should be submitted to the address specified in the RFP, and no OTP access will be required for submission.</p>

Mr. Emar

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ANSWER by MEMR	
24	<p>As part of our preparation to participate in the bidding process, we are considering engaging a legal firm to provide legal services within a consortium structure. We kindly request clarification on whether consortium bidding is permitted under the terms of this tender.</p> <p>Consortium (joint venture) bidding is permitted under the terms of the RFP, provided that it complies with the conditions outlined in the RFP documents. Specifically, all members of the joint venture must be jointly and severally liable, and the consortium must clearly designate a lead partner.</p> <p>Please note that prior approval from the Client is required before entering into a joint venture with other parties. Additionally, if any member of the joint venture withdraws, the Client reserves the right to reject the submitted proposal.</p>
25	<p>With reference to the second bullet point on page 11 of the RFP — 'Analyze technical, commercial, and logistical constraints limiting full utilization' — we note that a comprehensive technical analysis of natural gas extraction from gas fields typically involves a wide scope, which can be both cost- and time-intensive. Accordingly, we respectfully request clarification regarding the expected extent and depth of technical analysis to be conducted specifically in relation to the natural gas extraction process at the Al-Risha Gas Field.</p> <p>As outlined in the RFP, the purpose of this task is to optimize the utilization of natural gas extracted from the Al-Risha Gas Field and maximize its economic and strategic value. The consultant is expected to evaluate current production capacity, infrastructure, and offtake arrangements, and to analyze technical, commercial, and logistical constraints that may be limiting full utilization.</p>
26	<p>Can an extension of two weeks on the submission of the proposal be granted.</p> <p>the deadline for submission has already been extended. Proposals must now be submitted no later than 1:00 PM on August 14, 2025,</p>

for Enam