

Question	Answer
<p><b>1. Available Data Volume, Coverage, and Custodianship</b>  <b>Question:</b> Can MEMR provide a definitive inventory of all available phosphate-related datasets (reports, drilling, assays, GIS layers, geophysics, remote sensing, mine plans), beside what is mentioned in page-19 including:</p> <p>Approximate volume (number of reports, drillholes, samples)  Geographic coverage by region  Data custodians (MEMR, JPMC, universities, private operators)</p> <p><b>Rationale:</b> The TENDER places full responsibility on the Contractor to locate, reconciles, and validates data, yet the quantum and dispersion of data is unknown. Without a defined baseline, bidders carry unbounded technical and cost risk, particularly for data reconciliation and QA/QC.</p>	<p>Q1, 2, and 3</p> <p>The Ministry acknowledges the Consortium's concerns regarding the volume and custodianship of phosphate datasets. MEMR will act as the primary facilitator to ensure the Consultant has access to data held by third parties, including the Jordan Phosphate Mines Company (JPMC), entities operating under existing MOUs (such as the Risha area), and other semi-state entities like JUMCO, without any breach to the confidentiality of those parties and their agreements.</p>
<p><b>Data Format, Quality, and Digitisation Status</b>  <b>Question:</b> What proportion of the available data is (beside what is mentioned in page-19):</p> <p>Already digitised (GIS, databases, Excel)  In scanned PDF or hard-copy format only  Stored in legacy or proprietary software formats  Will MEMR confirm whether digitization of legacy data is expected to be absorbed within the current scope and price?</p> <p><b>Rationale:</b> Digitisation effort can materially exceed interpretation effort. The TENDER requires delivery of full GIS databases and block models, yet legacy conversion workload is undefined.</p>	<p>While the Ministry will provide a definitive inventory of available datasets upon project commencement, the bidder is reminded that the tender places full responsibility on the Contractor to locate, reconcile, and validate all data. Furthermore, the effort required for the digitization of legacy data (scanned PDFs or hard copies) must be absorbed within the proposed scope and price, as this is essential for delivering the required GIS databases and block models.</p>

<p><b>3. Access to Private-Sector and MOU-Held Data</b>  <b>Question:</b> Will MEMR facilitate access to data held by: i) JPMC, ii) Companies operating under existing MOUs (e.g. Risha area) &amp; iii) Other private or semi-state entities, such as JUMCO  If access is limited, can MEMR clarify which datasets are explicitly excluded?</p> <p><b>Rationale:</b> The TENDER objectives assume national-scale synthesis. Exclusion of key datasets would materially constrain inferred resource outcomes and target ranking.</p>	
<p><b>4. Resource Reporting Standard Preference</b>  <b>Question:</b> Which international reporting code does MEMR formally prefer for inferred resource reporting: JORC (2012), NI 43-101, or CRIRSCO-aligned national code  Is mixed-code referencing acceptable where legacy estimates exist?</p> <p><b>Rationale:</b> Different codes impose materially different requirements on data density, QA/QC, and Competent Person sign-off. Early confirmation avoids misalignment with MEMR expectations.</p>	<p>Q 4, 5, and 6</p> <p>To ensure international code-compliance, the Ministry formally prefers the <b>JORC (2012)</b> reporting code for the evaluation of inferred resources. Regarding the scope of "Geological Surveys and Mapping," the requirement extends beyond desktop reinterpretation to include necessary field-based verification to ensure the quality of the national-scale synthesis.</p>
<p><b>5. Definition of "Geological Survey and Mapping"</b>  <b>Question:</b> Does the TENDER requirement for geological surveys and mapping refer strictly to desktop reinterpretation, or does it anticipate any new field-based mapping or verification?</p> <p><b>Rationale:</b> Fieldwork materially changes program duration, staffing, permitting, and cost. Prior Q&amp;A suggests desktop-only intent, but this should be explicitly confirmed.</p>	<p>Additionally, the drilling work plan requested in the tender must be detailed—including specific drill hole locations, depths, and costs—to a level suitable for immediate execution or tendering by the Ministry.</p>

<p><b>6. Scope of Drilling Work Plan</b>  <b>Question:</b> Is the detailed drilling program intended to be: Conceptual / indicative only, or Costed to a level suitable for immediate tendering or execution  <b>Rationale:</b> The TENDER requests detailed hole locations, depths, costs, QA/QC, and logistics. This level of definition implies significant upfront technical commitment and liability.</p>	
<p><b>7.Payment Structure and Advance Payments</b>  <b>Question:</b> Would MEMR consider revising the payment structure to:  Increase advance payment beyond 10% Introduce an additional interim milestone linked to data inventory completion  <b>Rationale:</b> Upfront effort and cost exposure is front-loaded (data acquisition, digitization, reconciliation). Current terms transfer disproportionate financial risk to the bidder.</p>	<p><b>What is stated in the tender documents will be adhered to</b>  <b>Special Conditions:</b>  Payment of the Contract Price is to be scheduled as:  ➤ 10 % as the advance payment and provide advance payment guarantee.  ➤ 10% at the approval of the Inception Report.  ➤ 30% at the approval of the Gap Analysis Report.  ➤ 50% at the approval of the Final Report and the other related deliverables.</p>
<p><b>8. Bid Bond and Performance Guarantee Flexibility</b>  <b>Question:</b> Would MEMR accept:  An international bank bond endorsed by a Jordanian bank, or Staged reduction of performance guarantees aligned with milestone approvals  <b>Rationale:</b> This reflects standard international practice for large, knowledge-based advisory studies.</p>	<p><b>What is stated in the tender documents will be adhered to</b>  <b>Instruction for the Bidders:</b>  The Bidder shall provide a bid bond is equal to 6000 Jordanian dinars or, amount which is equivalent to 8951 dollars from a local Jordanian bank acceptable to the Government, valid during the proposal validity. After the Contract signature, MEMR shall return the bid bonds to the unsuccessful Bidders. The conditions for losing and liquidating the Bid Bond are subject to the provisions of the Jordanian Regulations and Tendering Directives.</p>

<p><b>9. Scope Breadth vs. Budget Expectation</b>  <b>Question:</b> Can MEMR provide guidance on the expected budget range for this tender?  <b>Rationale:</b> The TENDER combines national-scale data synthesis, inferred resource estimation, GIS delivery, and drilling programme design. Without budget guidance, bidders risk either under-scoping or non-compliant over-scoping.</p>	<p>The estimated value of the project cannot be disclosed in accordance with the Jordanian government procurement</p>
<p><b>10. Appendix 3 Standard Form of Contract</b>  <b>Question:</b> Can MEMR provide the draft standard for contract with all terms and conditions.  <b>Rationale:</b> This will enable us to revise any T&amp;C to support the expedition of project.</p>	<p><b>File attached</b></p>
<p>11. The clause reads "To compile, review, and validate all existing data...". Please confirm the validation does not require ground verification.</p>	<p>Yes. Data validation is not limited to desktop review; it includes necessary ground truthing and site visits to ensure that historical data aligns with current geological reality, particularly in high-priority target areas.</p>
<p>12. Please confirm land use maps/environmental/other maps and relevant reports already exist in digital useable format and will be arranged / provided by the client. Bidder is not required to collect such data directly from the other ministries/government agencies on an additional cost and time.</p>	<p>MEMR will facilitate access to all relevant maps and reports available within its archives and through other government stakeholders. Bidders should include a methodology for managing data gaps or digitizing non-digital datasets within their technical and financial proposals.</p>
<p>13. It is understood that all deliverables as listed under Section 3.G and Section 7 will be made in digital format. No printing is required. Please confirm.</p>	<p>Final deliverables must be submitted in digital formats (GIS, PDF, Excel). However, as per Section 8.A, hard-copy printed versions of the final reports are also required. While certain workshops may be held remotely, key project meetings and site inspections require the physical presence of the core technical team.</p>
<p>14. We understand the presentation or workshop will be conducted remotely online.</p>	

<p>15.Can the bidder provide bid bond based on the international bank.</p>	<p><b>What is stated in the tender documents will be adhered to</b></p> <p><b>Instruction for the Bidders:</b></p> <p>The Bidder shall provide a bid bond is equal to 6000 Jordanian dinars or, amount, which is equivalent to 8951 dollars from a local Jordanian bank acceptable to the Government, valid during the proposal validity. After the Contract signature, MEMR shall return the bid bonds to the unsuccessful Bidders. The conditions for losing and liquidating the Bid Bond are subject to the provisions of the Jordanian Regulations and Tendering Directives.</p>
<p>16.Can the bidder provide the performance guarantee through an international bank.</p>	<p><b>What is stated in the tender documents will be adhered to</b></p> <p><b>Instruction for the Bidders:</b></p> <p>The Contractor shall submit a Performance Guarantee of 10% of tender price issued or endorsed and ratified by a local bank operating in Jordan, as insurance for the Contractor's fulfilment of his contractual obligations before releasing his submitted Bid Bond.</p>
<p>17.Can the bidder propose revised payment terms to avoid negative cash flow, given that withholding 50% until the end would create such a condition?</p>	<p><b>What is stated in the tender documents will be adhered to</b></p> <p><b>Special Conditions:</b></p> <p>Payment of the Contract Price is to be scheduled as:</p> <ul style="list-style-type: none"> <li>➤ 10 % as the advance payment and provide advance payment guarantee.</li> <li>➤ 10% at the approval of the Inception Report.</li> <li>➤ 30% at the approval of the Gap Analysis Report.</li> <li>➤ 50% at the approval of the Final Report and the other related deliverables.</li> </ul>

18.Can an international bidder participate from Saudi Arabia or United Arab Emirates or alternatively participate in the bid while being in process of partnering with the local firm. or setting up a local registration in Jordan to carry out this scope specifically.	<b>What is stated in the tender documents will be adhered to</b> <b>General Conditions:</b> A. The Bidder must be registered and licensed in Jordan or partner with a registered local entity.
19.It is understood that all the applicable taxes are as listed under Section 4 bullet 5. Please confirm.	<b>Follow the general instruction &amp; 4. Instruction for the Bidders:</b> A man-month chart illustrating local and expatriate staff effort is to be provided with a detailed breakdown of all fees including 0.0075 stamp duty, 11% income tax, 16% sales tax and a total sum price for all the activities pertaining to the required Services.
20.As the proposal submission is required in hard print form, kindly advise on the number of proposal copies that must be submitted as part of the requirements.	<b>Three copies of the financial and technical proposal</b>
21.It is assumed all the data containing maps and reports etc. will be available in English language.	Most modern reports are in English, but some legacy data may be in Arabic; translation is the Consultant's responsibility.
22.Given the age of the data set in Table 1 and Table 2, it is assumed that all maps related data, exploratory boreholes and other investigations points are referenced to a single, unified georeferencing coordinate system. No coordinate transformations or error/shift corrections will be required from the Contractor.	Due to the age of various datasets, bidders should expect variations in referencing systems. The Consultant is responsible for all coordinate transformations, error corrections, and shift adjustments to ensure all data is integrated into a single, unified national georeferencing system.
23.Conditions of contract are missing; please can you provide a draft copy of the contract for our review prior to bid submission date.	<b>File attached</b>

Note: The deadline for submitting bids has been changed to 2/2/2026 at 12:00 PM Jordan time.