Al Risha Gas Pipeline REOI Clarifications and Responses

Date: 6 November 2025

	Item	Clarification	MEMR Response
1	Project Development Experience	Qualifications to be based on general project development experience (i.e. sector agnostic), without strict references to sectors	At least one consortium member must have direct development and operating experience in the natural gas sector.
2	BOOT/PPP Experience	Participation in at least one BOOT/PPP/Concession infrastructure project across any sector	BOOT/PPP/Concession experience can be from outside natural gas but must be within the energy and utilities sector.
3	Completed BOT/BOOT Projects	Request to waive the requirement to submit a Transfer Certificate	We confirm no requirement to submit a Transfer Certificate.
4	Technical Capability and O&M Capability	We would like to request a waiver for these requirements; our position is to demonstrate these requirements at RFP/Stage 2 of the procurement process, once detailed technical documentation becomes available through Instruction to Bidders (ITB) or similar documents	Consortia must demonstrate Technical and Operating experience as outlined at this EOI stage. This can be provided by any member of the bidding consortium.
5	Natural Gas Pipeline Development Experience: Reference # Section 3.6 of the REOI on page 13-15, point No 2 in the table:	Request waiver for the requirement stating "≥1 natural gas transmission pipeline (≥100 km, ≥24" diameter) developed in last 15 years." Given the current qualification stage, limited technical details, limited information about the scope of the project, we believe deleting this requirement would invite participation of project developers with general project development experience across multiple sectors and geographies.	As above, natural gas experience is required. The minimum requirement for infrastructure experience (size and timing) must be met by a member of the consortium.
6	Technical Capability and O&M Experience: Reference # Section 3.6 of the REOI on page 13-15, point No 5 & 5.1 in the table:	We respectfully request the change of the requirement to demonstrate detailed technical and O&M experience at this EOI stage of the two-staged process. Given the preliminary nature of the project scope and limited technical information, we propose that such	See above

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		requirements be evaluated during the RFP (Stage 2), when the detailed project scope, design parameters, and performance specifications will be available for the gas pipeline and gas processing plant. This will enable a proper selection process of EPC and O&M Contractors and potential consortium members.	
7	Sector-Specific Experience Restriction: Reference # Section 3.6 of the REOI on page 13-15, point No 3, 4, 6 & 7 in the table:	Request to broaden qualification criteria based on overall project development and PPP/BOOT experience, irrespective of sector, rather than limiting to energy sector experience only. This approach will attract qualified international developers and enhance competitive tension in the procurement process.	See above
8	4.12: Appendix A. Form of Letter of Application of the REOI, which provides that "Appended to this Form of Application, we give details of the participation of each member, including capital contribution and profit/loss arrangements, in the joint venture or consortium"	We would appreciate your clarification on whether the consortium is required to indicate the participation percentages of each member at the EOI stage, or whether such details may be submitted together with the proposal following the pre-qualification phase.	We do need confirmation at the EOI stage of the proposed membership of the bidding consortia. However, details of the level of participation of each member will only be required at the next stage of the tender process.
9	GEN: It is noticed that there is appendix H for the financial situation in page (24), and it was referred to as appendix G in EOI table 2 page (11)	MEMR to advise how to reflect this in the PQ file	The reference has been corrected in accordance with the updated version of the EOI dated 15 October 2025.
10	3.5.3.: Section 1 (Executive Summary) Additionally, if the applicant is a joint venture or consortium: "Levels of participation of the members (i.e. expected shareholding in the future project company to be established for the execution of the project"	We note that in MEMR response to clarifications dated 15 October 2025 it was mentioned that Consortium agreements and powers of attorney are not required at the EOI stage. Each consortium member must instead submit a letter to MEMR confirming its commitment to participate as a member of the consortium. However, clauses (3.5.3. & 4.12) -	See above. Consortium members must each confirm commitment to bid as part of relevant consortium, but there is NO requirement for details of level of participation and NO need to have an executed consortium agreement in place at this time.
11	4.12: Appendix A (form of letter of Application) Appended to this Form of		

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	Application, we give details of the participation of each member, in the joint venture or consortium. We confirm that in the event that we will be qualified, the proposal as well as any resulting contract, will be: •Signed so as to legally bind all members, jointly and severally; and •Submitted with a conformed joint venture or consortium agreement substantially in accordance with the joint venture details outlined in the submission under paragraph 9 above and providing joint and several liability of all members in the event the contract is awarded to us.	Requires indicating the participation details of each member at the EOI stage. The participation of each consortium member will be determined upon submitting of the proposals. Is it possible to postpone this requirement from REOI stage to proposal submission stage?	
12	4.12. Appendix A: Form of Letter of Application. Submitted with a conformed joint venture or consortium agreement substantially in accordance with the joint venture details outlined in the submission under paragraph 9 above and providing joint and several liability of all members in the event the contract is awarded to us.	MEMR to clarify which section is referred to as "paragraph 9 above".	See above. Consortium agreement will only be required at the next stage of tender process.
13	4.18 Appendix G: Technical Experience Overview. Provide a list of key management and technical staff for each of the disciplines listed in the first paragraph of this document.	MEMR to clarify which paragraph is referred to as "the first paragraph" in this document.	Details of key management and technical staff will only be required at the next stage of the tender process.
14	Structuring Model	Clarification on whether the project follows a BOOT, BOT, or general PPP model.	It is intended that the development will be under a BOOT-type concession.

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15	Ownership	Expected ownership transfer mechanism and concession duration.	Details of concession arrangements will be included in the RFP.
16	Government Support/Guarantees	Government support or guarantees to enhance project bankability.	Details of the financial and regulatory framework will be provided in the RFP.
17	Financing responsibilities	Scope of responsibilities for financing, construction, and operation.	The winning bidders will be responsible for all financing, covering both construction and operational phases.
18	International participation	Participation eligibility for international consortiums.	There are no restrictions on international participation.
19	Draft Policy Agreement	Timing for issuance of the draft Project Agreement and asset transfer procedures.	See above (This will be confirmed at the RFP stage)
20	Financing Model	Could MEMR please clarify the proposed financing model for the Project (e.g., fully private, PPP, or government-supported financing)?	See above.
21	BOOT Financial Obligations	Is the Project to be developed under a BOOT (Build–Own–Operate–Transfer) framework, and what are the specific financial obligations expected from the developer?	See above.
22	Sovereign Guarantee	Will the Government of Jordan or MEMR provide any form of sovereign guarantee, credit support, or financial incentive to the selected developer or consortium?	See above.
23	Equity to Debt Ratio	Are there any guidelines or expectations regarding the ratio of equity to debt financing to be maintained by bidders?	Details of the financial and regulatory framework will be provided in the RFP. However, it is the responsibility of the winning bidders to ensure the financial viability of the project.
24	Local Finance or IFI participation	Could MEMR advise whether local or international financial institutions (IFIs) are encouraged or permitted to participate in the financing structure?	Both local and international financial institutions (IFIs) are permitted to participate in the financing structure.
25	Revenue Model	Will the revenue model be based on availability payments, capacity tariffs, or volumetric (throughput) charges?	Details of the financial and regulatory framework will be provided in the RFP.

26	Financial Assumptions	At which stage (EOI or RFP) will MEMR provide detailed financial assumptions and cost recovery mechanisms?	Details of the financial and regulatory framework will be provided in the RFP.
27	Financial Close Timelines	Are there any prescribed timelines for achieving financial close following the execution of the Project Agreement?	There will be a timeframe within which any selected bidder must achieve financial close; this will be outlined in the RFP.
28	Financing Responsibility	Will the selected developer be responsible for securing all financing independently, or will MEMR facilitate coordination with potential lenders?	The winning bidders will be responsible for full funding of the project.
29	Foreign Exchange and Currency	Please clarify whether foreign exchange risk mitigation mechanisms will be available and whether Project revenues will be denominated in Jordanian Dinar or another currency.	Details of Foreign Exchange and Currency will be included in the RFP.
30	Developer Participation Requirement	Can an international company, in partnership with a local company and a financier (who is not an investor), participate in the project without the involvement of a developer?	It is up to the consortium to meet the technical and commercial requirements of the project. Note that this does include the need for direct experience of the natural gas sector by a member(s) of any consortium.
31	Requirements for participation	Alternatively, does the Ministry require the consortium to include a developer, an international company, and a local company—based on an investment structure rather than financing only?	See above.
32	The evaluation of developers for the Risha Gas Pipeline BOOT Project will include pass/fail checks and objective evaluation of the criteria outlined in the Table above for differentiation among qualified bidders. The pass/fail checks will apply to the following: • At least one natural gas transmission pipeline (≥100 km, ≥24" diameter) developed in last 15 years;	For the consortia, is it acceptable if every point is covered by different member of the Consortia ?	Qualification can be achieved by the combination of skills and experience of the respective consortium members. The Lead member must be an experienced in natural gas sector, particularly in development, Construction or Operation of transmission pipeline Projects.

	• Participation in at least one BOOT / BOO / PPP / concession infrastructure project (energy or related); • (Consortium) net worth of ≥USD 300M; • Each Applicant, or in the case of a joint venture or consortium, each member thereof, shall be a duly organized legal entity, validly existing, and registered under the laws of its country of domicile; and, • No conflicts of interest.		
33	Participation in at least one BOOT / BOO / PPP / concession infrastructure project (energy or related);	We assume BOT is acceptable , please confirm.	BOT is acceptable.
34	Participation in Consortia	Can an individual company participate in more than one bid?	No, participation with multiple consortia is not allowed. Individual companies may only participate in one (1) EOI, either alone or in a consortium.